

*AN ECONOMETRICS ANALYSIS OF RESIDENTIAL  
ENERGY DEMAND FOR HEAT PUMPS:  
LESSONS FROM INTERNATIONAL EXPERIENCE*

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# Outline

- Introduction
- Background
- Methods
- Results
- Conclusions

# Introduction

## Residential sector:

- The 4<sup>th</sup> most greenhouse gas intensive sector in the EU (followed by energy supply, industry and transport)
- Buildings: 40% energy consumption and 36% CO<sub>2</sub> emissions
- 35% of the EU stock is more than 50 years old
- 75% is energy inefficient
- Very low renovation rate 0.4-1.2% / year
- Emissions: 731 mtCO<sub>2</sub>equ. in 1990, 575 mtCO<sub>2</sub>equ. in 2016

# Introduction

## The EU legislation context

- The Energy Efficiency Directive
- Energy Performance of Buildings Directive
- Smart Financing for Smart Buildings Initiative in 2016

## Introduction

### Decarbonisation through electrification can:

- Increase energy efficiency
- Reduce energy consumption
- Reduce emissions
- Reduce energy bills

# Background

## Definition:

*Heat pump is a device that extracts heat from a source of low temperature and it transfers it to a receptor of higher temperature. The low temperature source can be ambient air, the ground, ground water and other water bodies such as lakes, oceans and rivers. The usual receptors are indoors spaces e.g. a house (served by an individual unit) or whole buildings (served by a collective unit).*

# Background

## Technical aspects

- Heat pumps are the reverse fridge
- Heat pumps work with electricity
- Renewable systems when  $SPF \geq 2.5$
- Desirable  $SPFs \geq 3$

# Background

- Ground source and air source heat pumps are the two main types
- Heat pumps work more efficiently in well-insulated spaces
- The efficiency of a heat pump is measured by the coefficient of performance (COP) which is the ratio of the energy output (useful energy going to the receptor) to the energy input (heat from the source)

$$\text{COP} = \frac{\text{Energy output}}{\text{Energy input}},$$

e.g. COP = 3 means that for one unit of energy input we get 3 units of energy as an outcome.



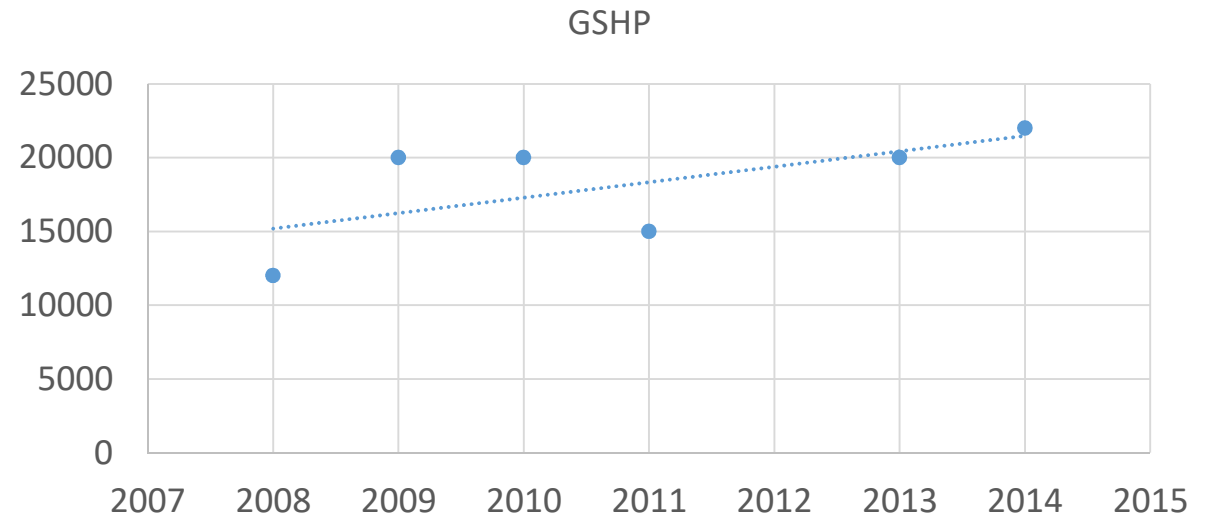
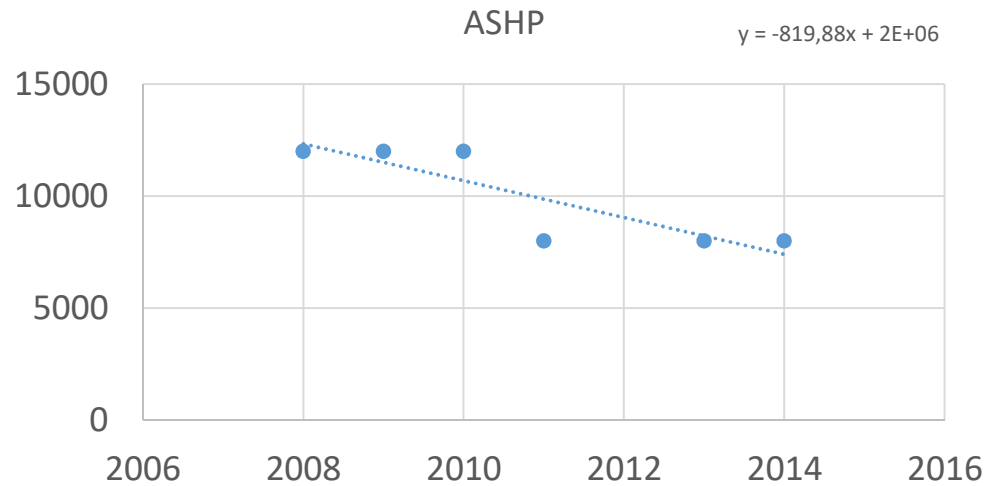
# Background

## Markets

- Austria, Sweden and Switzerland the most developed markets
- Finland, France, Germany and Norway: fast growing
- United Kingdom: lacking behind. It's the youngest market (2000-2017)

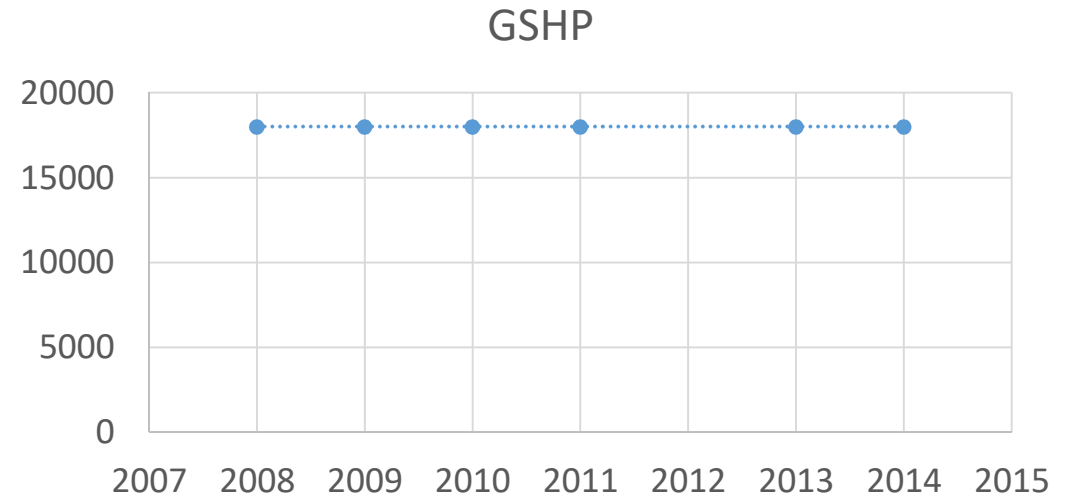
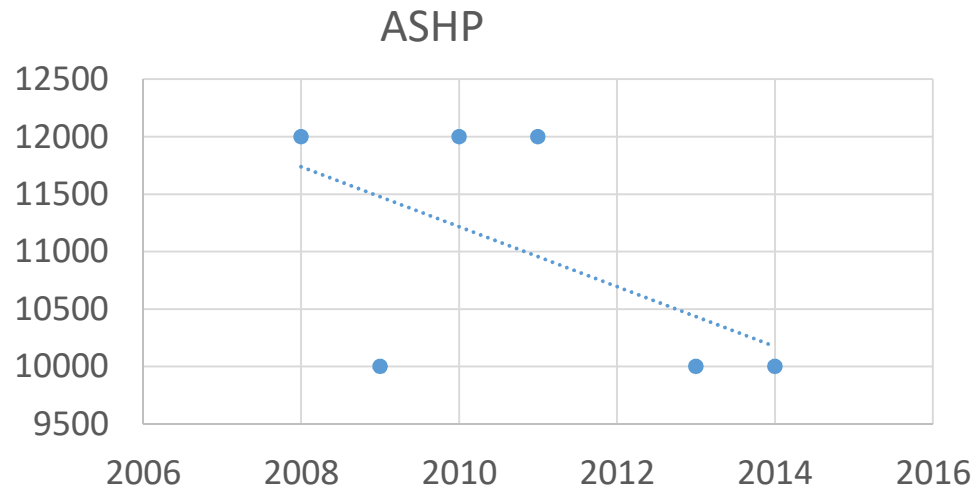
# Background

## Capital cost (€): Finland



# Background

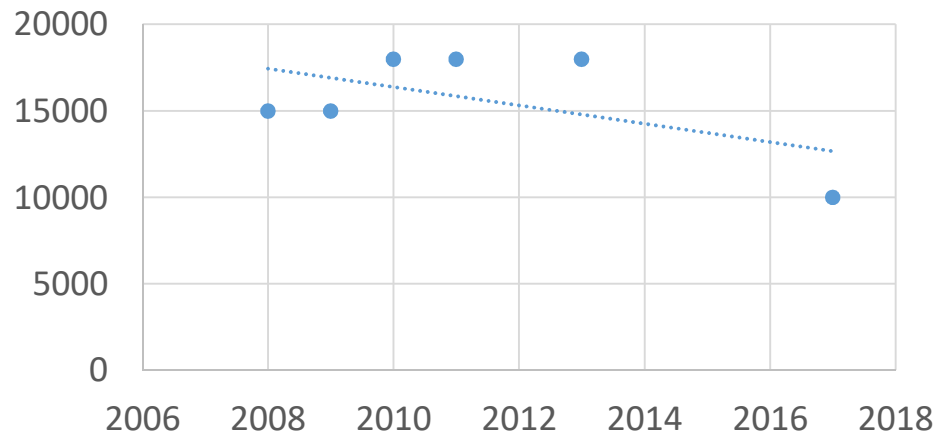
## Capital cost (€): France



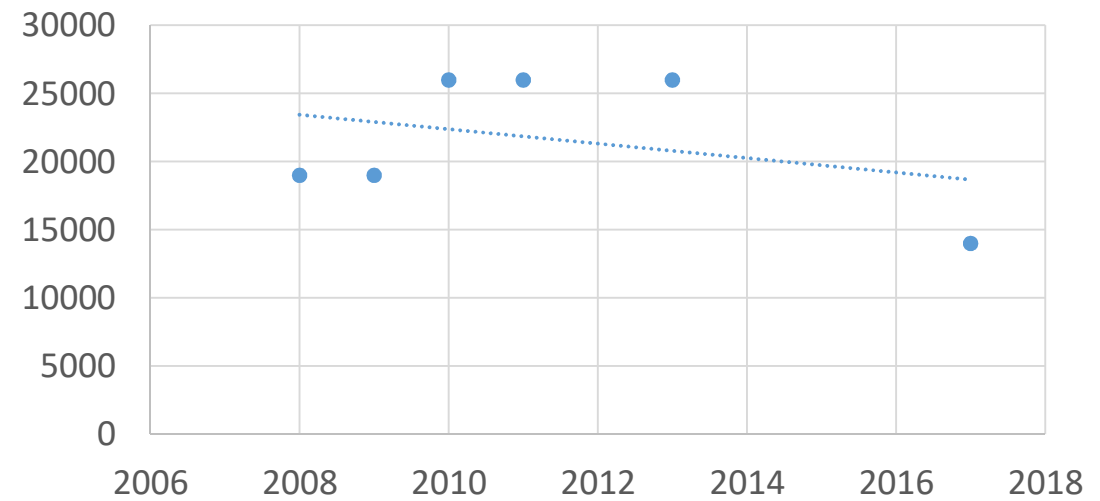
# Background

## Capital cost (€): Germany

ASHP



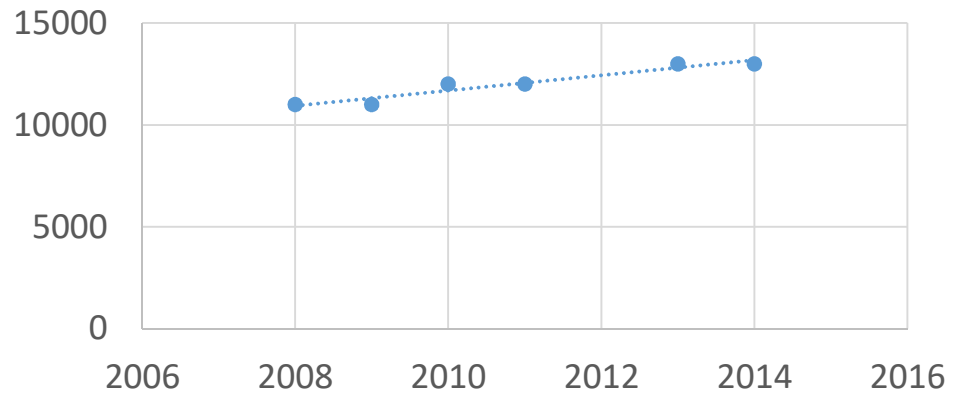
GSHP



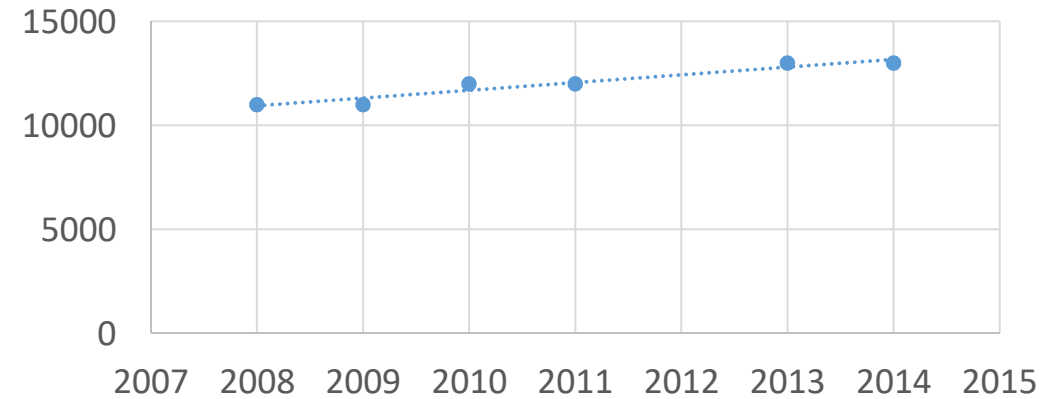
# Background

## Capital cost (€): Sweden

ASHP

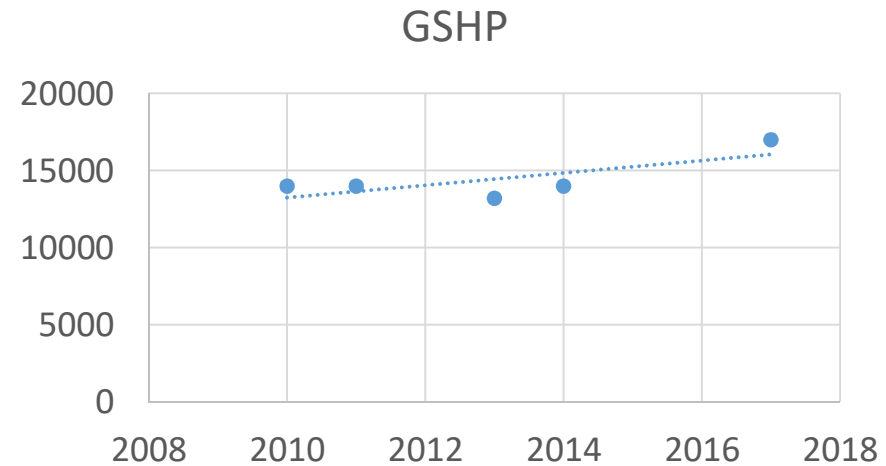
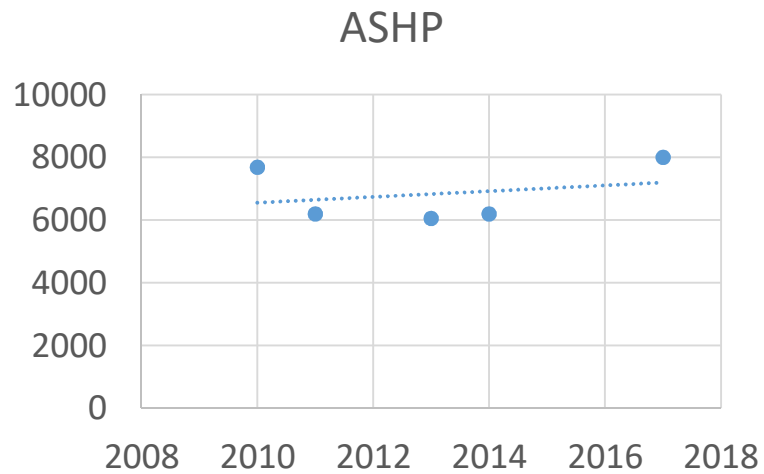


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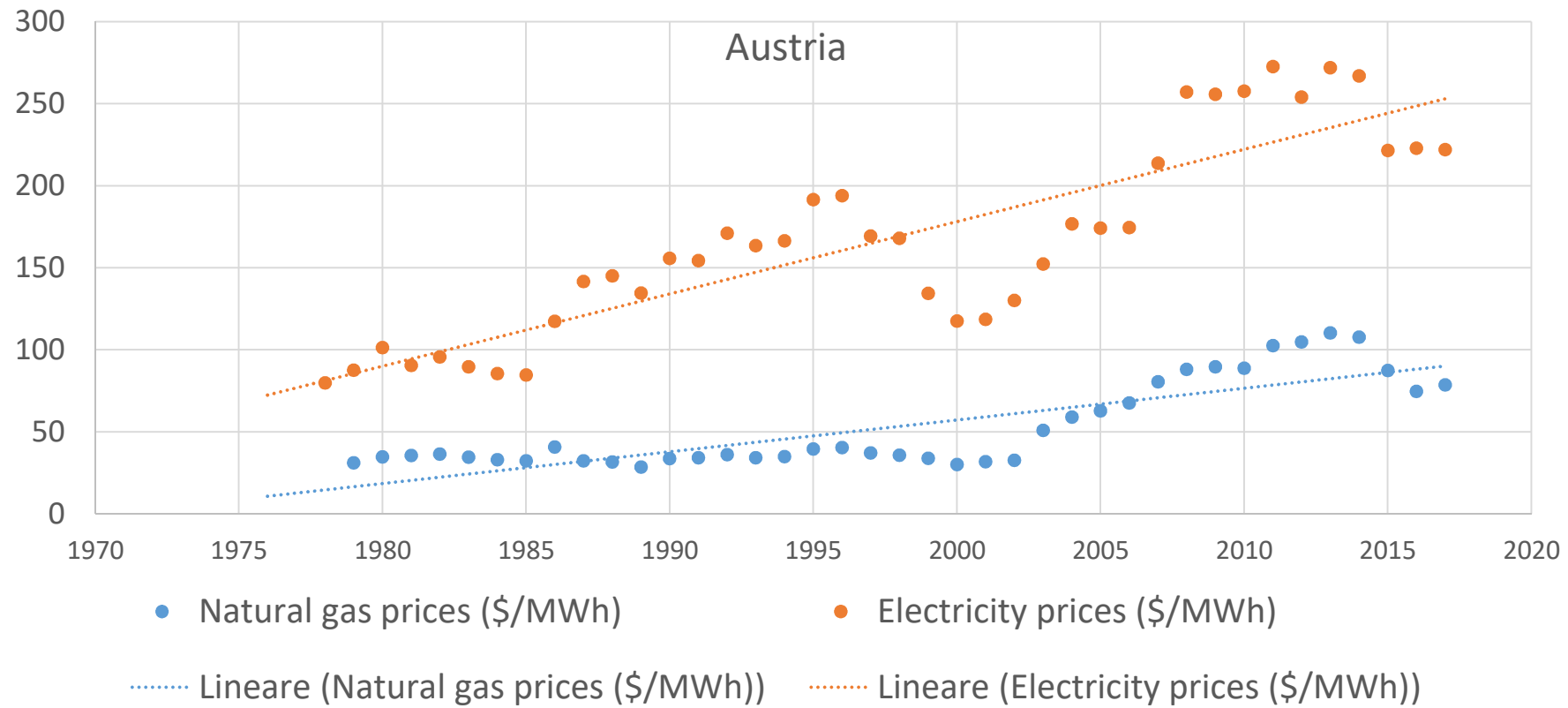
# Background

## Capital cost (€): United Kingdom



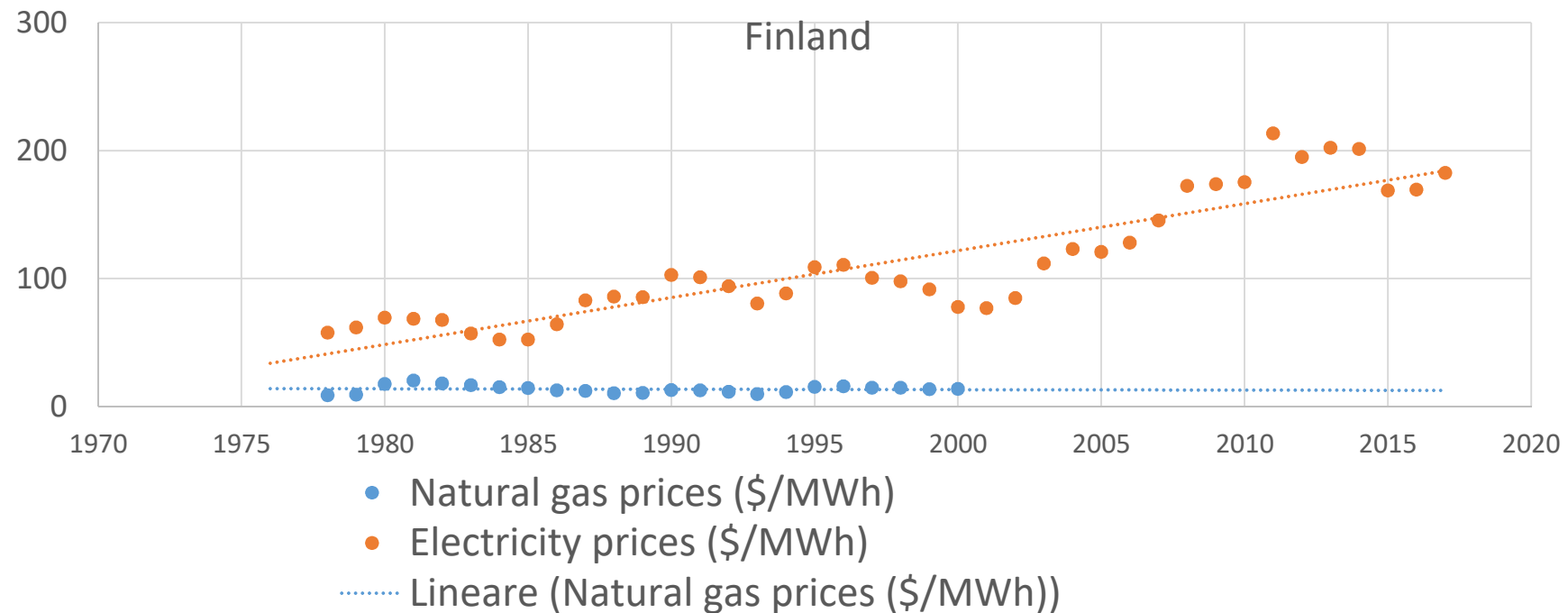
# Background

## Energy prices



# Background

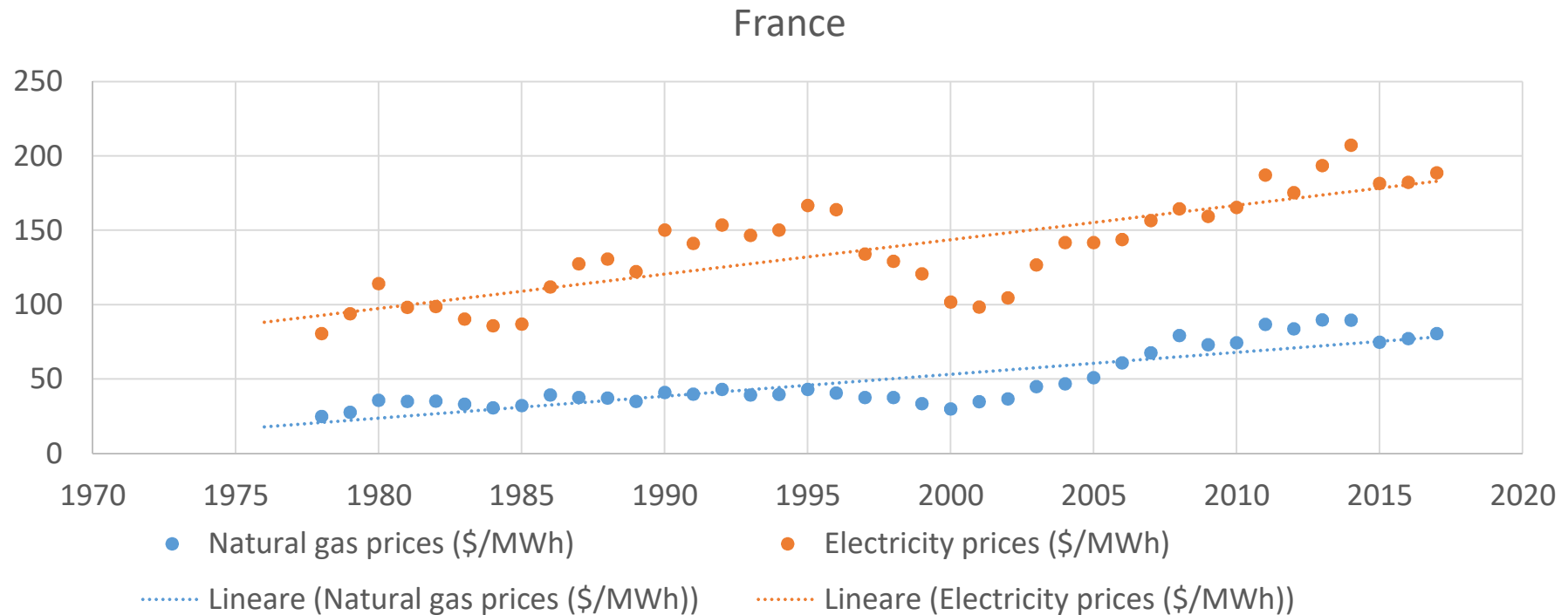
## Energy prices





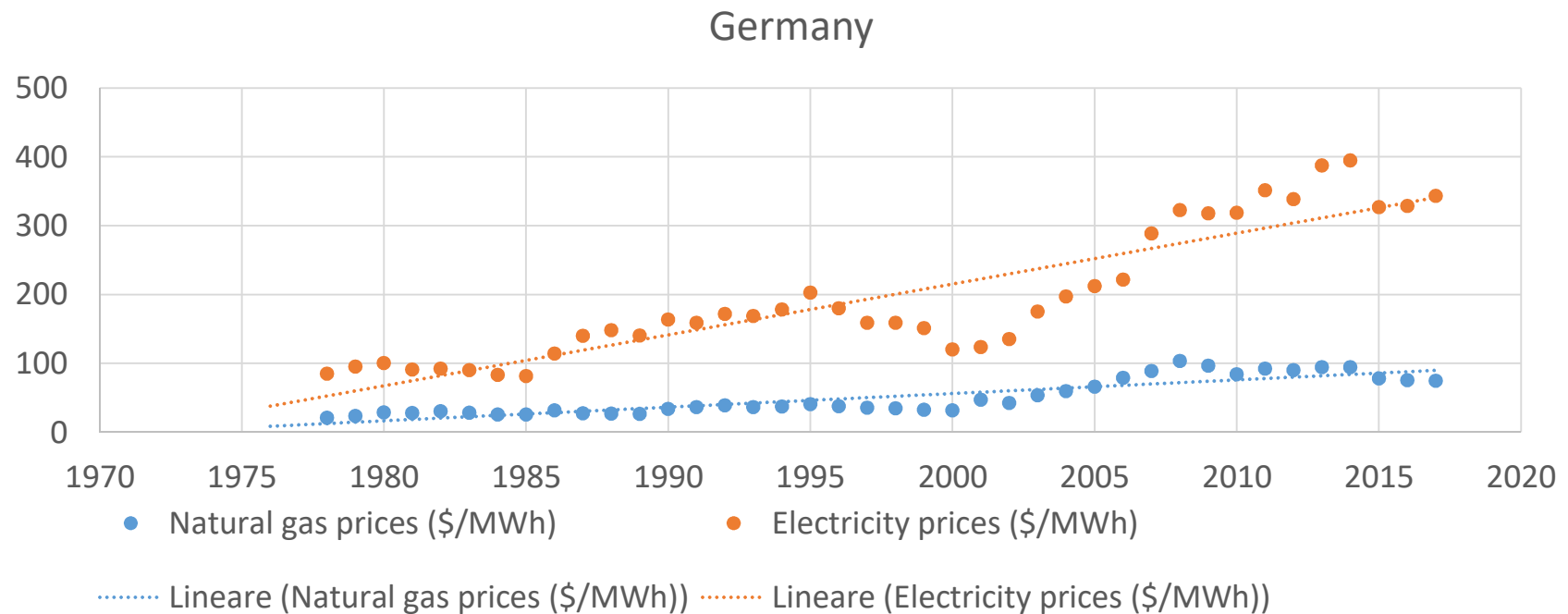
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## Energy prices



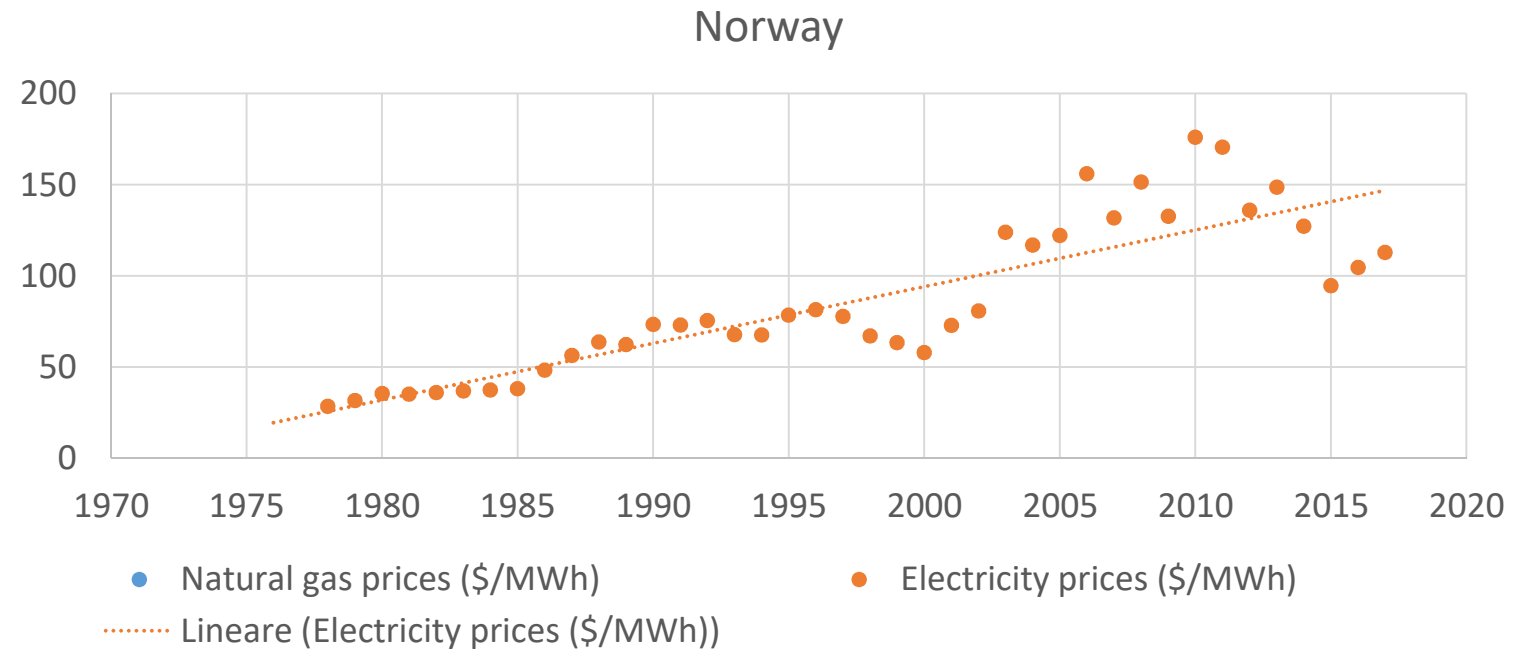
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## Energy prices



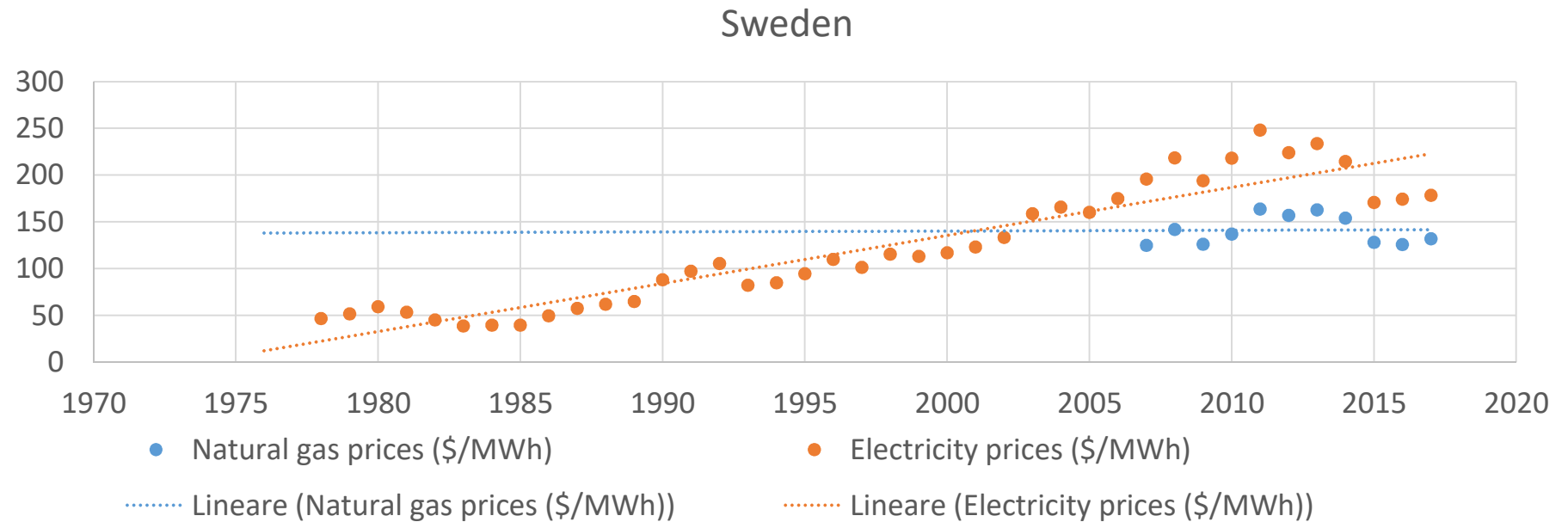
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## Energy prices



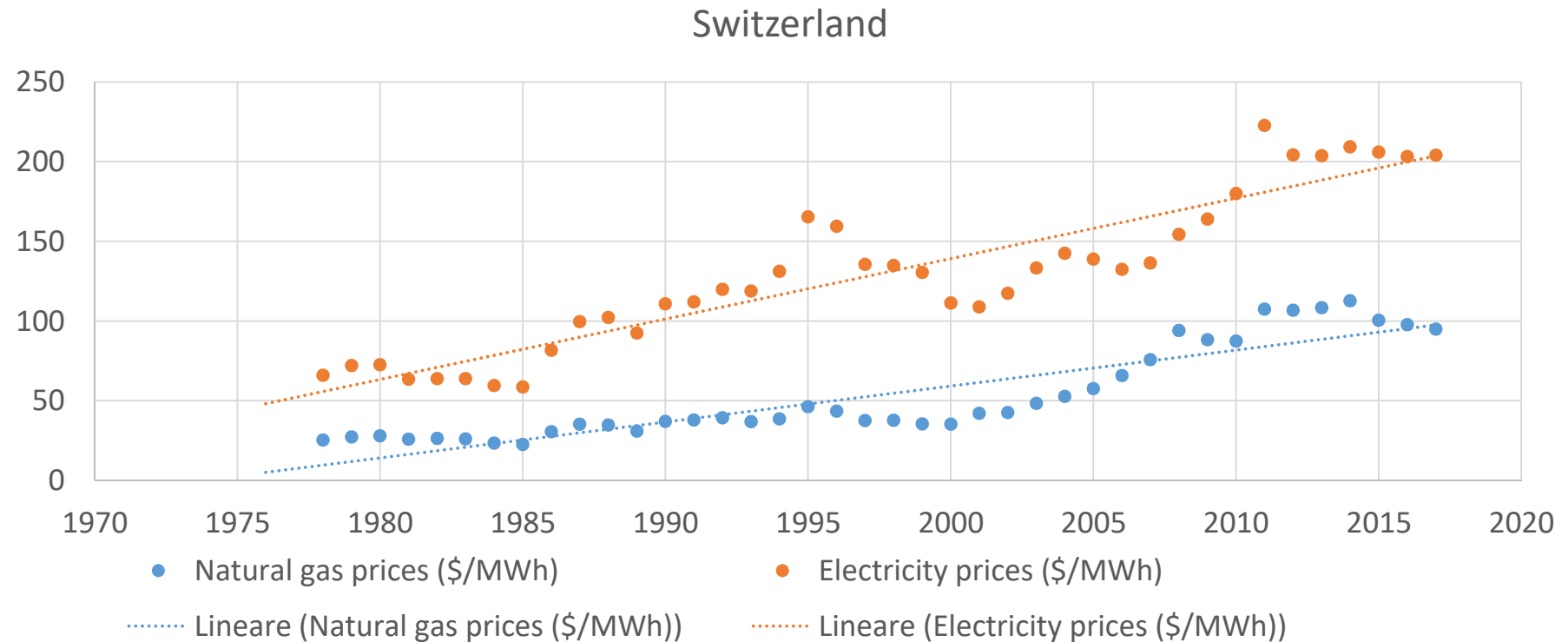
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## Energy prices



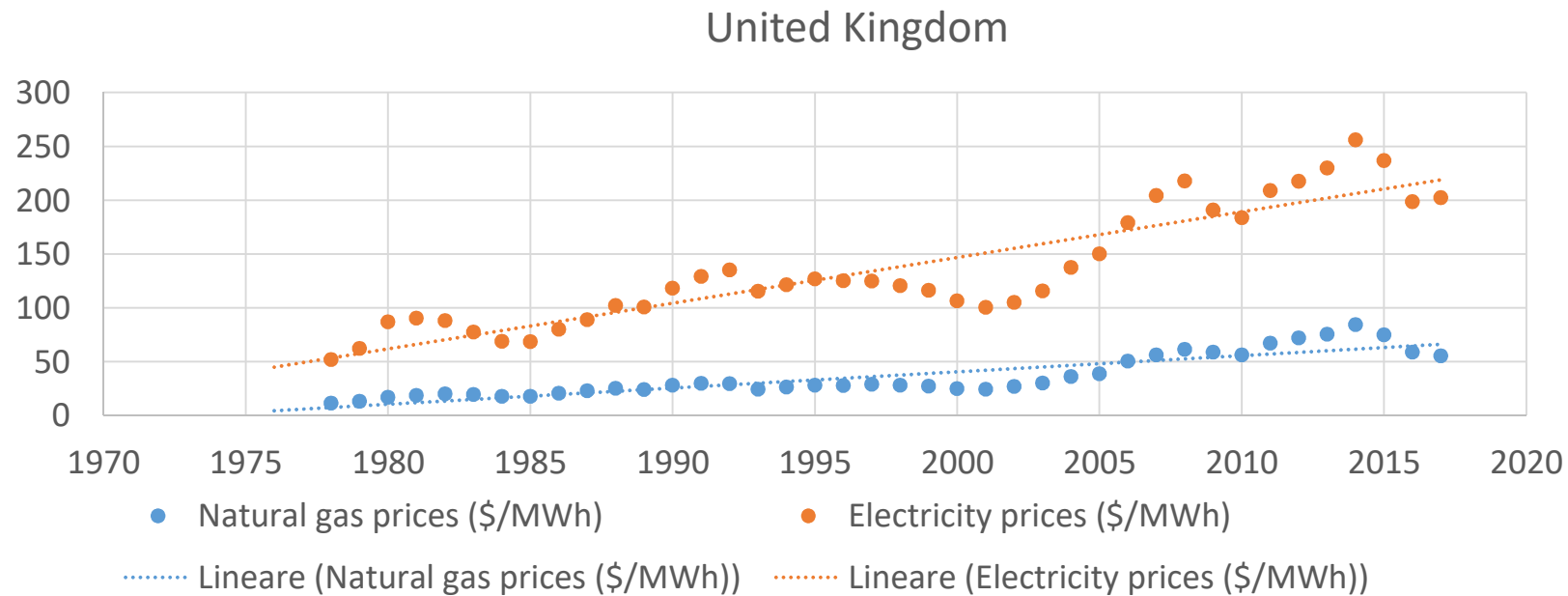
# Background

## Energy prices



# Background

## Energy prices



# Methods

## Econometrics model

# Methods

## Econometrics model

- Why? In order to analyse the factors that have contributed to stimulate the heat pump markets in a number of countries in Europe
- Panel data model for the period 1976-2017
- Austria, Finland, Norway, Switzerland, Sweden, Germany, France and the UK. These countries have been chosen for two reasons: first because they have well-developed markets and second because they represent two regions with different climatic conditions, population size, socio-economic and macroeconomic characteristics
- Variables: Y is the number of heat pump sales and X variables are: : natural gas and electricity prices, household consumption expenditure, CO<sub>2</sub> emissions, heating degree days – no consistent data on the capital cost of heat pumps
- Log-log model



## Methods

### Model specification: 3-step model:

$$a) Y_{it} = a_0 + a_1 X_{1t} + a_2 X_{2t} + a_3 X_{3t} + a_4 X_{4t} + a_5 X_{5t} + a_6 X_{6t} + c_i + u_t$$

- $Y$  = Number of heat pumps sold annually
- $i$  = Austria, Finland, Germany, France, Norway, Sweden and Switzerland
- $t = 1, 2, 3, \dots, 41$
- $X_1$  = Natural gas price
- $X_2$  = Electricity price
- $X_3$  = Overall consumer expenditure
- $X_4$  = HDD (heating degree days)
- $X_5$  = CO<sub>2</sub> emissions
- $X_6$  = Capital cost for heat pumps
- $c_i$  = Unobserved effects
- $u$  = Error term

## Methods

$$b) Y_{it} = a_0 + a_1X_{1t} + a_2X_{2t} + a_3X_{3t} + a_4X_{4t} + a_5X_{5t} + a_6X_{6t} + a_6D$$

- $Y$  = Number of heat pumps sold annually
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- $X_3$  = Overall consumer expenditure
- $X_4$  = HDD (heating degree days)
- $X_5$  = CO<sub>2</sub> emissions
- $X_6$  = Capital cost for heat pumps
- $D$  = Policy (any type e.g. capital cost subsidy, running cost subsidy, information campaign etc.)
- $c_i$  = Unobserved effects
- $u$  = Error term

# Methods

$$c) Y_{it} = a_0 + a_1 X_{1t} + a_2 X_{2t} + a_3 X_{3t} + a_4 X_{4t} + a_5 X_{5t} + a_6 X_{6t} + a_6 D_1 + a_7 D_2 + c_i + u_t,$$

- $Y$  = Number of heat pumps sold annually
- $i$  = Austria, Finland, Germany, France, Norway, Sweden and Switzerland
- $t = 1, 2, 3, \dots, 41$
- $X_1$  = Natural gas price
- $X_2$  = Electricity price
- $X_3$  = Overall consumer expenditure
- $X_4$  = HDD (heating degree days)
- $X_5$  = CO<sub>2</sub> emissions
- $X_6$  = Capital cost for heat pumps
- $D_1$  = Capital cost subsidy dummy variable: subsidy = 1 and no subsidy = 0
- $D_2$  = Running cost subsidy dummy variable: subsidy = 1 and no subsidy = 0
- $c_i$  = Unobserved effects
- $u$  = Error term

# Methods

- **Data:**

Macroeconomic, socioeconomic, market and physical data

- **Sources:**

International Energy Agency

Organisation for the Economic Cooperation and Development

World Bank

European Environment Agency

European Heat Pump Association, individual companies, national heat pump associations

- **Software : Stata**

# Results

1<sup>st</sup> stage model:

Fixed effects model (after applying the Hausmann test)

Variable	Coefficient
Gas price	2.721**
Electricity price	-2.017**
HDD	-0.612**
CO2	0.34**
Population	9.872*
Consumer expenditure	-3.475**

# Results

2<sup>nd</sup> stage model:

Variable	Coefficient
Gas price	2.479***
Electricity price	-1.622**
HDD	-0.586
CO2	0.368***
Population	9.901
Consumer expenditure	-2.337
Policy	0.544**

# Results

2<sup>nd</sup> stage model: including country effect

Variables	Coefficient
Gas price	2.479***
Electricity price	-1.622
HDD	-0.586
CO2	0.368***
Population	9.901
Consumer expenditure	-2.337

# Results

- 2<sup>nd</sup> stage model: effect of policy on each country's sales

Country	Coefficient
Finland	2.713
France	2.883**
Germany	2.609**
Norway	-
Sweden	1.976**
Switzerland	1.067**
United Kingdom	1.099



# Conclusions

- Natural gas prices have significant and positive relationship with heat pump sales
- Electricity prices have significant and negative relationship with heat pump sales
- Consumer expenditure has significant and negative relationship with heat pump sales
- CO2 emissions have significant and positive relationship with heat pump sales
- Policy has significant and positive relationship with heat pump sales

# Conclusions

- The same conclusions are valid when we look at each country separately
- Policy implementation has had the highest impact on France's and Germany's heat pump sales

# Next step

Estimate and evaluate the role of different types of policies for each country:

- Research and development
- Information campaign
- Capital cost subsidy
- Running cost subsidy
- Tax allowances

Thank you!